

Fertilizer Requirements for Distributing Bulk Fertilizer

Wisconsin Department of Agriculture, Trade & Consumer Protection
Fertilizer Program – DATCPfert@wisconsin.gov

Required Customer Information

Certain information must be supplied with any fertilizer sold or distributed in Wisconsin. Bulk distributions must comply with labeling requirements. In most cases, a written invoice or statement with the following information can be provided at the time of delivery:

1. Firm's name and address;
2. Customer's name and address;
3. Date of sale (delivery date);
4. Fertilizer brand name or product name (if any);
5. Fertilizer grade;
6. Guaranteed analysis; and
7. Net weight (or total gallons and weight per gallon).

The guaranteed analysis must include the percentage of ammoniacal, nitrate, water insoluble and other forms of nitrogen which make up the total nitrogen guarantee, and include a nutrient source statement.

Following is an example of acceptable labeling for a firm that distributes bulk products:

Mike's Fertilizer Service 2101 Industrial Park Drive Anytown, WI 53713 Phone: 608/555-1212	Brand Name & Grade: Mike's Fertilizer Blend 14-0-4
Customer Name: John Smith	Guaranteed Analysis Total Nitrogen (N) 14% 14% Urea Nitrogen Soluble Potash (K ₂ O)5%
Customer Address: 123 Birch St., Madison, WI 53705	Derived from: Urea and Muriate of Potash Net Weight: 2000 lbs.
Date of Delivery: May 28, 2018	Amt.\$XX.00 Tax\$XX.00 Total\$XX.XX
<i>Thank you for your business.</i>	