



State of Wisconsin  
Governor Tony Evers

**Department of Agriculture, Trade and Consumer Protection**  
Secretary Randy Romanski

## Resources for Agricultural Exporters

### [Agricultural Marketing Service \(AMS\), USDA](#)

U.S. Department of Agriculture (USDA) service providing market information, statistics, and promotion of U.S. agricultural products, including large government purchase tenders for domestic and international destinations.

### [American Hardwood Export Council \(AHEC\)](#)

Hardwood lumber and timber industry association that provides market information services, trade show pavilions, and promotion. The organization has a network of international in-market representatives who help U.S. hardwood exporters gain specific market insights, connect with resources, and provide introductions to buyers.

### [Animal Plant Health Inspection Service \(APHIS\), USDA](#)

USDA service that provides inspection of agricultural goods for export and import and certificates necessary for export.

### [Dairy Farmers of Wisconsin](#)

Marketing order for dairy producers providing information on Wisconsin's dairy industry and promotion of Wisconsin dairy products made from cow's milk for US domestic and international customers.

### [DATCP International Agribusiness Center](#)

Wisconsin Department of Agriculture, Trade and Consumer Protection's (DATCP) team of international agriculture export consultants who provide technical and financial assistance to grow Wisconsin dairy, meat, and crop exports.

### [Export-Import Bank \(EXIM\)](#)

Provides export credit insurance and financing tools for the export of U.S. products.

### [Food Export Association of the Midwest](#)

USDA cooperator group providing technical and financial support to export U.S. food products through trade shows, inbound buyer events, trade missions, and the association's branded program.

### [Foreign Agriculture Service \(FAS\), USDA](#)

USDA service providing technical assistance to U.S. exporters, trade missions, and promotional events. Local FAS staff also provide exporters with in-market information and assist with regulatory issues and trade disputes.

### [Ginseng Board of Wisconsin](#)

Market order for ginseng producers promoting the use and export of ginseng products in the U.S. and globally.

### [Livestock Export Association \(LEA\)](#)

Member association providing technical and promotional services for exporters of live animals and genetics.

### [Softwood Export Council \(SEC\)](#)

Membership organization of softwood producers and state governments providing promotional activities for export of U.S. softwood timber and lumber products, including trade shows and buyer missions. The organization has a network of in-market representatives who help US softwood exporters, gain specific market understanding, connect with regulatory and other resources, provide introductions to buyers.

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#### [Small Business Administration \(SBA\)](#)

Administration of the U.S. Department of Commerce providing services to small businesses, including loan guarantees for U.S. domestic business development and financing tools.

#### [Meat Export Federation \(MEF\)](#)

Membership organization and USDA cooperator group providing market information, technical support, and promotion of U.S. meat products in foreign markets.

#### [U.S. Dairy Export Council \(USDEC\)](#)

National organization utilizing funds from the milk check off dollars to provide market information, promotion at foreign trade shows, and training to foreign retailers and food service buyers.

#### [U.S. Livestock Genetics Export \(USLGE\)](#)

Membership organization and USDA cooperator group providing market information, technical support, and funding for states to participate in USLGE international tradeshow pavilions and conduct their own events that promote the sale of U.S. livestock genetics.

#### [U.S. International Trade Administration](#)

Administration of the U.S. Department of Commerce providing a broad range of market information, development services, and promotion of all U.S. goods and services in foreign markets.

#### [WEDC Global Trade and Investment](#)

Division of the Wisconsin Economic Development Corporation providing a broad range of technical services and financial support for growing the export of all Wisconsin products with a focus on manufactured goods, including International Market Access Grants (IMAG). WEDC has a network of international in-market representatives covering 90 countries who help Wisconsin exporters gain specific market insights, connect with resources, and provide introductions to buyers.

#### [Wisconsin Beef Council](#)

Member organization promoting Wisconsin beef products in the U.S. and globally.

#### [Wisconsin Cheese Makers Association](#)

Member organization providing technical and business development assistance to cheese makers.

#### [Wisconsin Potato and Vegetable Growers](#)

Member organization providing technical and business development assistance to potato and vegetable producers.