

Fertilizer Tonnage Summary Report

License year October 1, 2025 to September 30, 2026

Fertilizer tonnage distributed between July 1, 2024 to June 30, 2025

Licensed fertilizer businesses annually report tonnage and pay the fee on September 30, at the end of the fertilizer business license cycle. Tonnage reports cover distributions between July 1 and June 30. The tonnage report form allows businesses to submit data under Universal Fertilizer Tonnage Reporting System (UFTRS) codes or as mixed agricultural (e.g. corn, soybeans) or non-agricultural fertilizers (e.g. golf course, lawn care, ornamentals). The commercial fertilizer tonnage report form is available on DATCP's [Commercial Fertilizer Dealers](#) webpage.

Tonnage reports provide the volume of fertilizer distributed into Wisconsin from a manufacturer's licensed location. Fertilizer use or application information is not reported. Tonnage reports are confidential as per s. [94.64\(6m\) Wis. Stats.](#) The statute also designates the allocation of tonnage fees collected to the Fertilizer Program and other areas. To learn more about fees and surcharges, visit DATCP's [Agrichemical License Fees and Surcharges - Amounts and Recipients](#) webpage.

During 2025, the fertilizer licensing and tonnage reporting processes converted from the old Case Tracking System database and a separate tonnage database into a single, more functional Customer Relationship Management system. A major benefit was that for the first time, industry could apply for licenses, product permits, report tonnage, and pay fees online via [MyDATCP v3](#). Businesses could also designate a representative to do so on their behalf. With online reporting, processing tends to be faster and with fewer application errors.

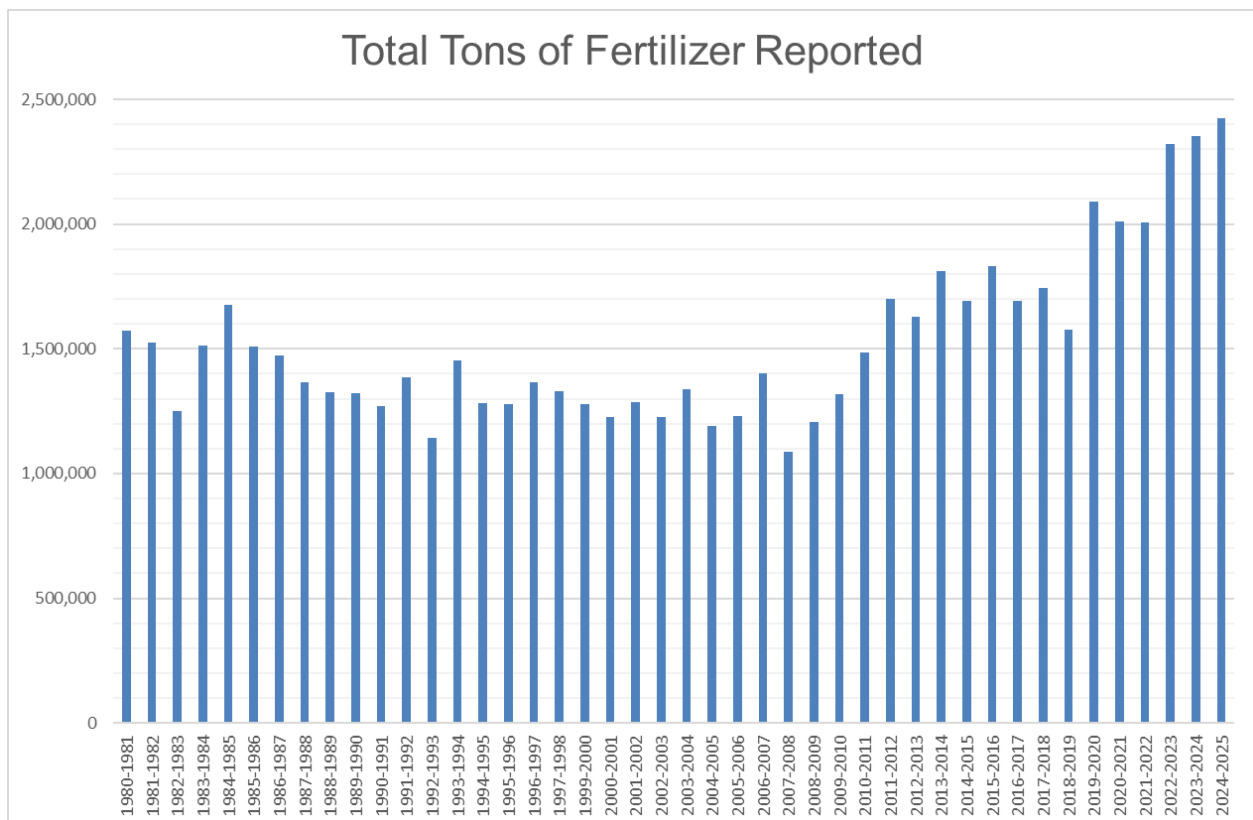
A few noteworthy changes for tonnage reporting were the result of the database conversion and began with the 2026 license year (October 1, 2025 to September 30, 2026). The most substantial change is that each licensed location must report tonnage. Previously, license holders filed a single tonnage report per legal entity regardless of how many licensed locations they operated in Wisconsin. Consolidation or adjustment of some of the UFTRS codes on the report form have improved clarity and consistent reporting. It should also be noted that UFTR codes represent fertilizer ingredients that can be used in agriculture or non-agricultural fertilizers. Lastly, the Wisconsin Department of Agriculture, Trade, and Consumer Protection expanded micronutrient reporting to include both agricultural and non-agricultural mixed fertilizers.

772 licensed locations reported tonnage. 333 are in Wisconsin; the remainder are located out of state. The largest amount reported by a single licensed location was 88,226 tons and the smallest amount was 0.04 tons. Only one of the five licensed locations with the highest tonnage reporting is in Wisconsin; the remainder are out of state. 257 facilities reported zero distributions into Wisconsin (zero tons). Industry reported 61% of tonnage data online.

Total Fertilizer Reported July 2024 to June 2025	2,423,919 Tons
Tonnage Reported As	
UFTRS Code	1,886,582
Agricultural Mixed Fertilizers	399,766
Non-Agricultural Mixed Fertilizers	137,600

Wisconsin requires dry fertilizer tonnage equivalents reporting. The numbers in the following tables are based upon calculations using each individual fertilizer grade reported and the grade affiliated with each UFTRS code. The weight of each nutrient in the following table was calculated based on the total weight and grade and of all fertilizer products reported. For example, 100 tons of urea with a 46-0-0 grade is equivalent to 46 tons of nitrogen and 54 tons of materials that are not plant nutrients.

Total Tons of Individual Nutrients in Mixed Fertilizers July 1, 2024 to June 30, 2025			
	Agricultural	Non-Agricultural	Combined
Nitrogen	41,308	14,965	56,273
Phosphate	44,525	1,047	45,572
Potassium	30,727	3,448	34,176
Calcium	5,372	121	5,493
Magnesium	1,256	165	1,421
Sulfur	13,513	102	13,615
Boron	203	109	311
Copper	286	184	470
Iron	2,127	12	2,139
Manganese	103	1	104
Molybdenum	35	1,256	1,291
Zinc	875	1,174	2,049
Total	140,329	22,585	162,914

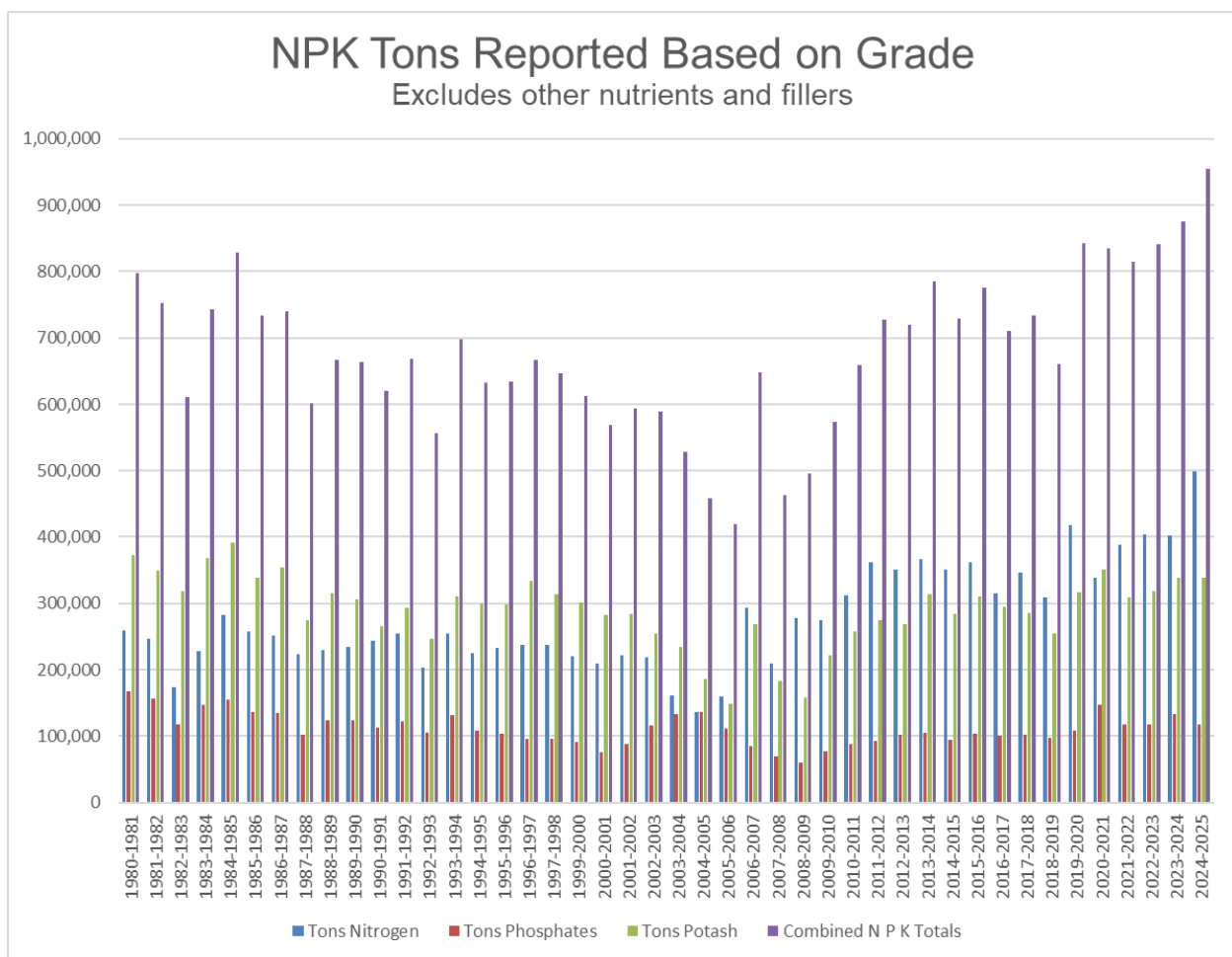


Primary Plant Nutrient Tonnage Reported
Agricultural and Non-Agricultural Fertilizers

License Year	Total Tons of Fertilizer*	Tons Nitrogen	Tons Phosphates	Tons Potash	Combined N P K Tons
1980-1981	1,571,603	259,591	166,679	372,049	798,319
1981-1982	1,526,692	246,850	156,230	350,002	753,081
1982-1983	1,248,433	174,152	117,701	318,249	610,102
1983-1984	1,514,117	228,442	147,461	367,502	742,956
1984-1985	1,676,423	282,164	155,261	390,962	828,387
1985-1986	1,507,940	258,116	135,889	339,196	733,201
1986-1987	1,474,753	250,995	134,455	354,593	740,043
1987-1988	1,363,844	224,004	102,426	274,838	601,268
1988-1989	1,327,813	228,866	123,309	314,446	666,620
1989-1990	1,323,721	234,641	123,334	305,869	663,844
1990-1991	1,269,754	242,895	112,348	265,537	620,780
1991-1992	1,386,792	253,783	122,592	292,613	668,988
1992-1993	1,143,908	202,908	105,694	247,446	556,048
1993-1994	1,452,464	255,197	131,593	311,118	697,908
1994-1995	1,282,235	225,160	108,735	299,017	632,912
1995-1996	1,278,977	232,390	103,981	298,257	634,628
License Year	Total Tons of Fertilizer*	Tons Nitrogen	Tons Phosphates	Tons Potash	Combined N P K Tons
1996-1997	1,363,870	237,859	96,153	333,603	667,615
1997-1998	1,330,810	237,442	95,878	313,784	647,104
1999-2000	1,277,136	219,541	90,876	301,759	612,176
2000-2001	1,228,132	209,274	75,899	283,084	568,257
2001-2002	1,284,386	221,557	87,980	284,363	593,900
2002-2003	1,225,888	219,434	115,233	254,985	589,652
2003-2004	1,338,695	161,045	132,932	233,736	527,713
2004-2005	1,188,930	135,657	136,727	185,710	458,094
2005-2006	1,230,376	158,987	111,112	149,178	419,277
2006-2007	1,403,500	293,820	85,577	268,999	648,396
2007-2008	1,087,112	209,601	69,640	183,514	462,755
2008-2009	1,208,431	277,997	60,692	157,312	496,001
2009-2010	1,319,150	275,162	76,751	221,884	573,795
2010-2011	1,484,480	312,738	88,467	257,497	658,702
2011-2012	1,698,296	361,909	92,298	273,955	728,162
2012-2013	1,628,263	350,755	101,421	267,872	720,048
2013-2014	1,812,926	366,942	104,963	313,320	785,225
2014-2015	1,693,863	351,050	94,012	284,010	729,072
2015-2016	1,829,473	361,866	103,671	310,449	775,986

2016-2017	1,691,307	315,124	100,609	294,727	710,460
2017-2018	1,743,072	345,875	101,399	286,183	733,457
2018-2019	1,576,461	309,710	96,780	253,741	660,240
2019-2020	2,090,577	418,040	108,824	316,261	843,126
2020-2021	2,011,867	338,852	146,381	350,333	835,566
2021-2022	2,007,647	387,627	116,906	309,442	813,975
2022-2023	2,318,906	404,467	117,500	318,961	840,937
2023-2024	2,354,031	402,594	133,287	339,145	875,030
2024-2025	2,423,919	498,129	117,036	339,046	954,211

*Includes agricultural and non-agricultural fertilizer and fertilizer materials that have an N-P-K grade.



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