



State of Wisconsin  
Governor Tony Evers

**Department of Agriculture, Trade and Consumer Protection**  
Secretary Randy Romanski

## **2022 Meat and Poultry Supply Chain Resiliency Grants Request for Proposals**

### **INTRODUCTION**

The Meat and Poultry Supply Chain Resiliency Grant strives to grow Wisconsin's meat industry and improve the long-term viability of the livestock sector through services to meat, poultry and rendering processing establishments. DATCP's Meat and Poultry Supply Chain Resiliency Grants are available to new or existing processors to facilitate changes and expansion to grow harvest capacity and/or increase product throughput. The Meat and Poultry Supply Chain Resiliency program is funded by 42 U.S.C. § 802, as added by section 9901 of the American Rescue Plan Act. This grant program is open to meat processing facilities as defined in Wis. Stat. § 93.68 (1), animal food processors as defined in Wis. Stat. § 95.72(1)(a), dead animal collectors as defined in Wis. Admin. Code § ATCP 57.01(8), grease processors as defined in Wis. Stat. § 95.72(1)(cm), and renderers as defined in Wis. Stat. § 95.72(1)(e).

### **AVAILABLE FUNDS**

Funds will be distributed through a competitive review process. Grants will be awarded in amounts up to \$150,000 and for two years in duration. Matching funds are required at 100% of the grant award. Matching funds expensed during the project must be documented in the same manner as proof of reimbursable grant expenses

### **APPLICATION AND FUNDING TIMING**

RFP is released	May 23, 2022
Applications due to WI DATCP	August 19, 2022
Applications scored and selected by review committee	September 19, 2022
Selected applications notified by WI DATCP	September 22, 2022
Approval letters issued by WI DATCP	September 22, 2022
Anticipated executed contract	October 1, 2022
Anticipated project start date	October 1, 2022
All projects must conclude no later than	December 31, 2024

### **PARTICIPANT ELIGIBILITY**

Applicants must satisfy the following criteria to be deemed eligible for funding under the Meat and Poultry Supply Chain Resiliency Grant Program. An applicant must:

- Operate or will operate a DATCP or USDA licensed meat processing establishment, be engaged in livestock harvest and/or further processing (rendering, sausage, cured meats or other value-added meat manufacture) that is located in WI.
- Have a project(s) that will increase harvest or rendering capacity, or the amount of meat product production that will increase harvest capacity in the supply chain upstream

- Have no outstanding state or federal penalties or violations and be in good standing with Wisconsin Department of Revenue, Wisconsin Department of Financial Institutions, DATCP and/or USDA FSIS.
- Employees of Wisconsin DATCP and immediate family members (i.e. mother, father, brother, sister, spouse, and children) are not eligible to receive a grant.
- Entities that received a 2022 Meat Processor Infrastructure Grant (MPIG) may apply with a new project, if the amount sought, when added to the amount received under MPIG, does not exceed \$150,000.

## **ELIGIBLE PROJECTS**

The DATCP Meat and Poultry Supply Chain Resiliency Grant is designed to provide access to services and resources for proposed processing and rendering establishment projects that grow or develop the current business's harvest or throughput capacity, improve production or profitability, and/or help the processor answer capacity and/or production bottlenecks and challenges. Focal areas for the grant are highlighted below. Projects could include multiple aspects from the following areas:

- Establishment of expansion efforts to provide assistance with professional services costs related to: siting, engineering, design, layout of new facilities or production lines.
- Any project that can be shown to increase an establishment's harvest capacity by 20 percent or more per year.
- Any project that can be proven to increase meat or meat product production that shows a benefit to harvest capacity within the supply chain.
- Any project that increases rendering capacity or animal by-product utilization.

## **ELIGIBLE EXPENSES**

Eligible project expenses include, but are not limited to, operating expenses directly related to the grant project, including expenses for engineering, architectural design, food safety advisory services, equipment, and equipment installation.

All expenses are subject to DATCP review and approval. Expenses must comply with all applicable state and federal statutes and regulations, including, but not limited to, the American Rescue Plan Act of 2021, the Department of the Treasury's Coronavirus State and Local Fiscal Recovery Funds Final Rule, and the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards in 2 C.F.R. Part 200.

## **INELIGIBLE EXPENSES**

Ineligible expenses include:

- Real estate purchases
- Repayment of loans or mortgages
- Rent or contract payments for time periods extending beyond the term of the grant contract
- Administrative or overhead costs that are not direct costs of the grant project
- Advertising expenses
- Legal fees
- Lobbying, fundraising, or other political activity

- Any costs incurred by any firm for work performed in the preparation of and production of a proposal or for any work performed prior to the formal execution of a contract.

## **APPLICATION REQUIREMENTS AND SUBMITTAL PROCESS**

- The application form is located on the DATCP website at:  
<https://datcp.wi.gov/Pages/AgDevelopment/MeatPoultrySupplyChainResiliencyGrants.aspx>
- Applications must be emailed to ryand.dunn@wisconsin.gov by 5:00pm on Friday, August 19, 2022.
- If you do not have computer access to download and complete the application, contact Ryan Dunn at 608-590-7239.

## **PROPOSAL REVIEW CRITERIA**

This is a competitive grant process. Applications will be reviewed by a committee and will receive a rating based on scoring criteria outlined on the last page of this document, Application Scoring Criteria. The rating score will determine the proposals to be funded.

### **Preference may be given for proposals that:**

- Demonstrate an industry-wide benefit.
- Increase animal harvest benefitting multiple Wisconsin producers/farmers.

DATCP may require additional information and/or an establishment visit to review the proposed project.

## **CONTRACTS**

DATCP will develop a contract for each funded project. No funding commitment is final and no project may begin incurring expenses until the contract is signed by the grant recipient and DATCP. The contract will include details of the project work plan, approved expenses, timeline, budget, and implementation plan.

Grant contracts must be signed and returned to DATCP within 30 days of receipt. Failure to submit an executed copy of the contract within 30 days of receipt may result in the loss of awarded grant funds, unless the delay is approved by DATCP.

## **PAYMENTS**

This is a reimbursement grant. Payments will be made following DATCP's receipt of an invoice documenting expenses incurred by the grantee. An amount of 25% of the grant award will be held as a grant final payment. The final payment will be made upon submission of a final invoice and DATCP approval of a written summary report of the project. Invoices must include receipts or other proof of payment. Submission of any verified statement described in the "Reporting Requirements" section of this RFP is also required before issuance of the final payment.

## **REPORTING REQUIREMENTS**

DATCP reserves the right to modify reporting requirements during the course of the project. Progress reports are due every 3 months (January, April, July, and October) and will include at a minimum:

- Project status.
- Steps completed in the last 3 months.
- Actions to be completed in the next 3 months.

- Any barriers or issues with the project.

An end of project summary will be required. This summary report will include a minimum:

- Brief description of project intent.
- Summary of project accomplishments and outcomes, including the percentage of harvest capacity increased, additional animals harvested or processed, and efficiencies gained.
- Other insights from project execution.

In addition to this summary report, DATCP reserves the right to conduct follow-up surveys of funded projects in order to determine long-term impacts of the Meat and Poultry Supply Chain Resiliency Grant program.

Recipients of grants exceeding \$100,000 will also be required, after the completion of the project, to submit a verified statement listing:

- The amount of funds received.
- A clear itemized description showing, by expenditure category, how all funds received were spent.
- The nature and amount of any matching funds provided by the recipient, and the recipient's use of those matching funds.
- Documentation of the deliverables provided by the recipient under the contract, and the dates on which the recipient provided those deliverables.

The verified statement must be signed by both an independent certified public accountant licensed or certified under Wis. Stat. ch. 442 and the director or principal officer of the recipient to attest to the statement's accuracy. Recipients must also make available to DATCP, upon its request, evidence documenting the accuracy of the verified statement.

Applicants who do not submit reports or verified statements on time, and/or submit incomplete reports or verified statements, may be required to return all previously disbursed funds to DATCP and/or may be removed from future funding opportunities.

## **RECORD REQUIREMENTS**

The grantee will be responsible for setting up and maintaining a project file that contains all records of correspondence with DATCP, receipts, invoices, and copies of all reports and documents associated with the project. The grantee shall retain all data and other records relating to the acquisition and performance of the Grant Award Agreement for a period of four years after the completion of the contract. All records shall be subject to inspection and audit by state personnel at reasonable times. Upon request, the grantee shall produce a legible copy of any or all such records.

## **MONITORING**

DATCP reserves the right to perform site-monitoring visits to any and all grantees to ensure that work is progressing within the required period and that fiscal procedures are followed accurately and appropriately. Monitoring includes both financial and program information, as well as site visits.

## **LIABILITY**

DATCP will not be held liable for any costs incurred by any firm for work performed in the preparation and production of a proposal.

## **OPEN RECORDS**

Applications submitted for funding and all related contracts and reports shall be subject to disclosure under the Public Records law. If the grant applicant or recipient requests any information in the application be deemed a trade secret, the document should be labeled using “trade secret” and the requested status should be noted to DATCP when the document is submitted. DATCP will notify the grant recipient if a public records request is made for the information claimed to be trade secret by the grant recipient. Such information may be kept confidential by DATCP only as authorized by law (see Wis. Stat. § 19.36(5)).

## **OTHER CONSIDERATIONS**

All proposals submitted in response to this RFP become the property of DATCP. DATCP reserves a royalty-free, nonexclusive and irrevocable license to reproduce, publish, otherwise use, and to authorize others to use materials produced under this grant agreement. DATCP also reserves the right to:

- Post funded proposals, summary reports and survey findings to the DATCP website.
- Reject any or all proposals received.
- Waive or modify minor irregularities in proposals received after prior notification and agreement of applicant.
- Clarify the scope of this program, within the RFP requirements and with appropriate notice to potential applicants, to best serve the interests of the State of Wisconsin.
- Amend program specifications after their release, with appropriate written notice to potential applicants.
- Require a good-faith effort on part of the project sponsor to work with DATCP subsequent to project completion to develop or implement project results in Wisconsin.
- Withhold any payments when contract terms are not met.
- Partially fund applications.
- Offer additional rounds of funding to reallocate unspent funds for additional awards.

## APPLICATION SCORING CRITERIA

Evaluation Criteria	How well described?			Points
	+	✓	-	
<b>1. Grant Application</b>	+	✓	-	10 possible
<ul style="list-style-type: none"> <li>Is the project well organized, thought out, and explained in a way that makes sense and sounds like it can be carried out successfully?</li> </ul>				
<b>2. Statement of need</b>	+	✓	-	35 possible
<ul style="list-style-type: none"> <li>How well does the project support the program goals of:               <ul style="list-style-type: none"> <li>Increased slaughter capacity of 20%</li> <li>Increased meat processing throughput</li> <li>Increased efficiency in processing facility</li> <li>Improves competitive position of the WI meat sector</li> <li>Creates employment in the meat sector</li> <li>Increases rendering capacity or by-product utilization in WI</li> </ul> </li> </ul>				
<ul style="list-style-type: none"> <li>How well does the Project Summary describe an increase in harvest, processing or rendering capacity?</li> </ul>				
<ul style="list-style-type: none"> <li>Is the project important and timely?</li> </ul>				
<b>3. Activities and Outcomes</b>	+	✓	-	25 possible
<ul style="list-style-type: none"> <li>Does the project make sense? Do the activities fit the project purpose?</li> </ul>				
<ul style="list-style-type: none"> <li>Do the outcomes fit the project activities and show that the project met the need or purpose?</li> </ul>				
<ul style="list-style-type: none"> <li>How well do activities result in at least one positive outcome of the grant:               <ul style="list-style-type: none"> <li>Facilitate operational changes to the establishment that increases overall capacity</li> <li>Expands animal holding capacity, harvest capacity and processing capacity</li> <li>For new projects, demonstrates an ability to create or fill a gap in processing or rendering capacity</li> </ul> </li> </ul>				
<b>4. Budget</b>	+	✓	-	20 possible
<ul style="list-style-type: none"> <li>How well does each item in the budget relate to the described project?</li> </ul>				
<ul style="list-style-type: none"> <li>Is each item necessary to achieve the outcome?</li> </ul>				
<ul style="list-style-type: none"> <li>Is total amount justifiable for the return on investment?</li> </ul>				
<ul style="list-style-type: none"> <li>How reasonable are costs for each item?</li> </ul>				
<b>5. Extra Points</b>	+	✓	-	10 possible
<ul style="list-style-type: none"> <li>How much industry-wide benefit does the project provide?</li> </ul>				
<b>TOTAL</b>				100 possible