

RevEx

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Origin of RevEx Project

- BAM-IT
- Budget
- Industry Requests

Objective of RevEx

Review revenues and expenditures to ensure the ACM Bureau meets its goals of:

- Assessing fees equitably
- Collecting fees efficiently
- Spending fees effectively

RevEx: How, Who, When?

- **How:** Work group & several subcommittees
- **Who:** Associations, registrants, licensees, farmers and other stakeholders
- **When:** ~September 2015-September 2016

Tasks of RevEx Work Group & Subcommittees

- Analyze revenues & expenditures
- Evaluate collection methods & timing
- Make recommendations

Outcomes of RevEx

- DATCP Issue Paper for 2017-2019 Budget
 - Changes to fees or surcharges
 - Changes to licenses or license structures
 - Other programmatic changes

RevEx Major Issues

Issue 1: Review overall ACM Fund program revenues & expenditures

- Is the overall revenue level sufficient?
- Are the existing fees appropriate?
- Do program expenditures \approx program revenues?

Issue 2: Pesticide registration – ACM Fund

Current state:

- Largest revenue source
- Most complex in country
- Difficult to audit
- Difficult for IT to program

Objective:

- Same revenue
- Simple
- Auditable
- Smooth transition

Issue 3: Pesticide licensing timing

Current State

- All pesticide licenses renew at same time of year
- Staff workload is very uneven throughout the year

Objective

- Maximize staff resources
- Meet industry needs
- Transition possibilities

Issue 4: ACCP program review & reimbursement funding

Current State

- Account balance exceeds statutory maximum
- Revenue increasing, reimbursements declining
- New facilities not eligible

Objective

- Full program evaluation
- Reduce account balance
- Prevent future transfers
- Recommendations on program and surcharges

Issue 5: ACCP surcharge collection method

Current State

- Pesticide and Fertilizer manufacturers pay DATCP
- Concern about non-payers
- Industry request to study

Objective

- Review different models
- Options tied to outcomes of Issues #2 & #4
- Recommend method

Issue 6: Feed licensees –tonnage

Current State

- Many small feed licensees
- No minimum tonnage; many pay \$0.25/ton
- Costs to process exceed revenues

Objective

- Review this topic and provide recommendations on how to address

Issue 7: Pet food licensing

Current State

- Pet food licensees 
- Many very small
- Different issues than other commercial animal feeds

Objective

- Review this topic and provide recommendations on how to address

Issue 8: Fertilizer & SPA permits

Current State

- Permits never expire
- Companies do not cancel/get new permits when required
- Unsure what products are in marketplace
- Database clean-up project

Objective

- Develop process to ensure DATCP, manufacturers, retailers, and consumers know which products can legally be sold in the WI marketplace.

