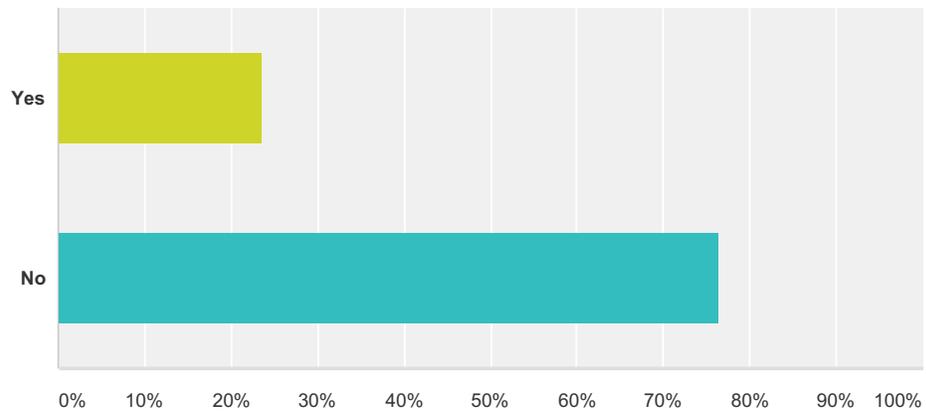


### Q1 Is your company headquartered in Wisconsin?

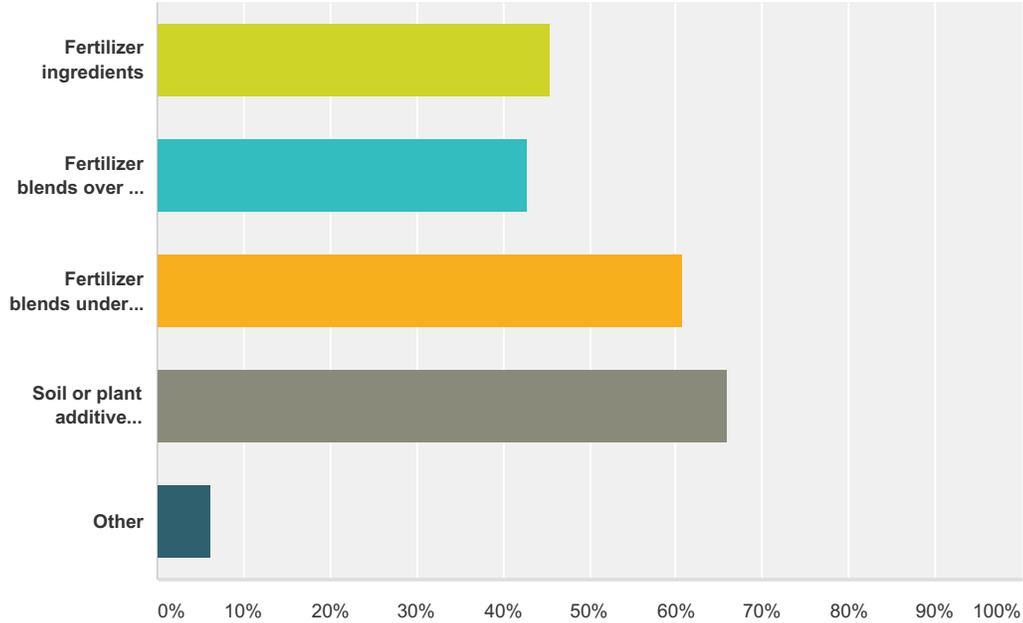
Answered: 114 Skipped: 0



Answer Choices	Responses
Yes	23.68% 27
No	76.32% 87
<b>Total</b>	<b>114</b>

**Q2 The fertilizer and SPA products that my company sells or distributes in Wisconsin are: (select all that apply)**

Answered: 112 Skipped: 2

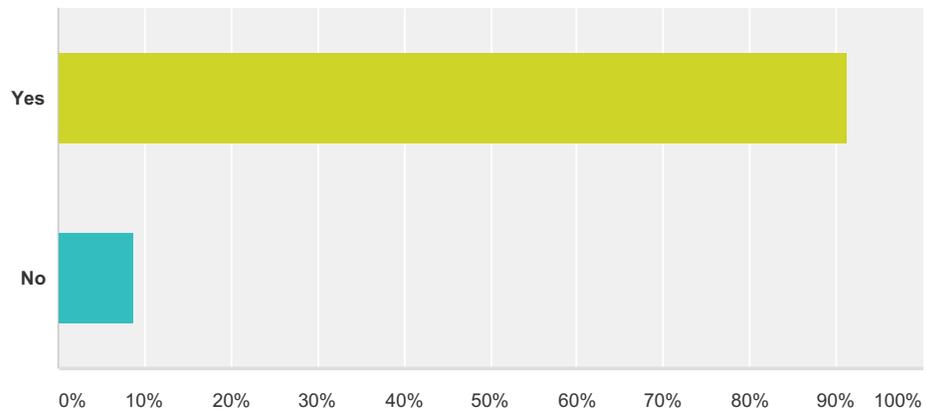


Answer Choices	Responses
Fertilizer ingredients	45.54% 51
Fertilizer blends over 24% NPK (combined)	42.86% 48
Fertilizer blends under 24% NPK (combined)	60.71% 68
Soil or plant additive products	66.07% 74
Other	6.25% 7
<b>Total Respondents: 112</b>	

#	Other	Date
1	Specialty fertilizers for aquariums and containerized ponds	5/5/2016 3:17 PM
2	We are consultancy firm that help companies registering their products in your state. Some of the questions are not directly relevant to us. However from our point view it is difficult to track which products are approved without a listing.	5/3/2016 5:43 PM
3	Planted aquarium speciality fertilizer	5/3/2016 1:51 PM
4	Non-organic hydroponic media	5/3/2016 1:06 PM
5	We have warehouse in Wisconsin and Wisconsin is our central location for all distribution.	5/3/2016 12:13 PM
6	Mostly products for hydroponic applications.	5/3/2016 12:08 PM
7	We carry a license/permit for a microbial soil additive product, but are not currently producing or selling in WI.	5/3/2016 11:13 AM

### Q3 Does your company have any Wisconsin fertilizer or SPA product permits?

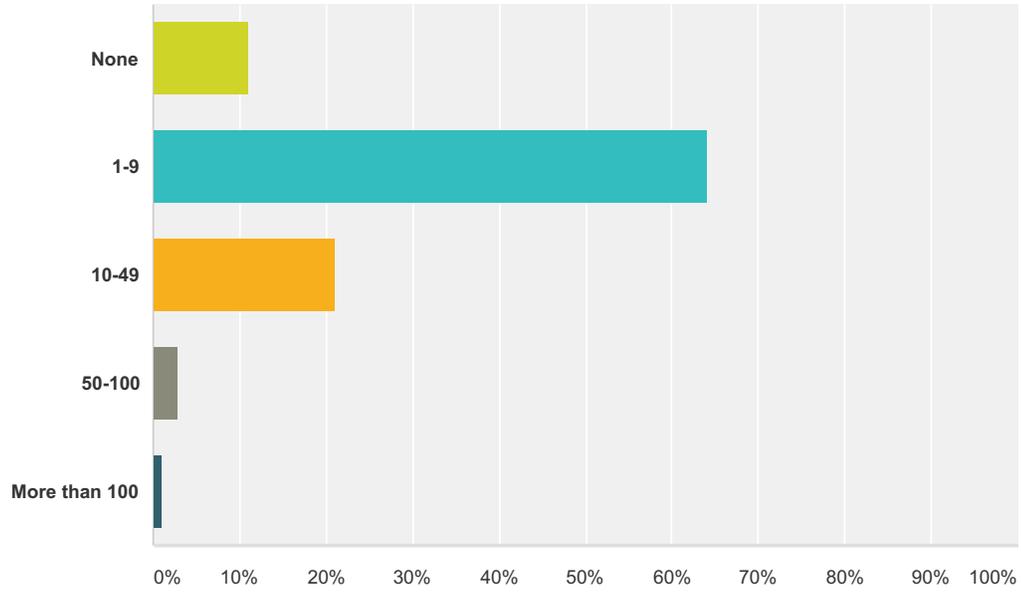
Answered: 113 Skipped: 1



Answer Choices	Responses
Yes	91.15% 103
No	8.85% 10
<b>Total</b>	<b>113</b>

### Q4 Approximately how many Wisconsin fertilizer product permits does your company hold?

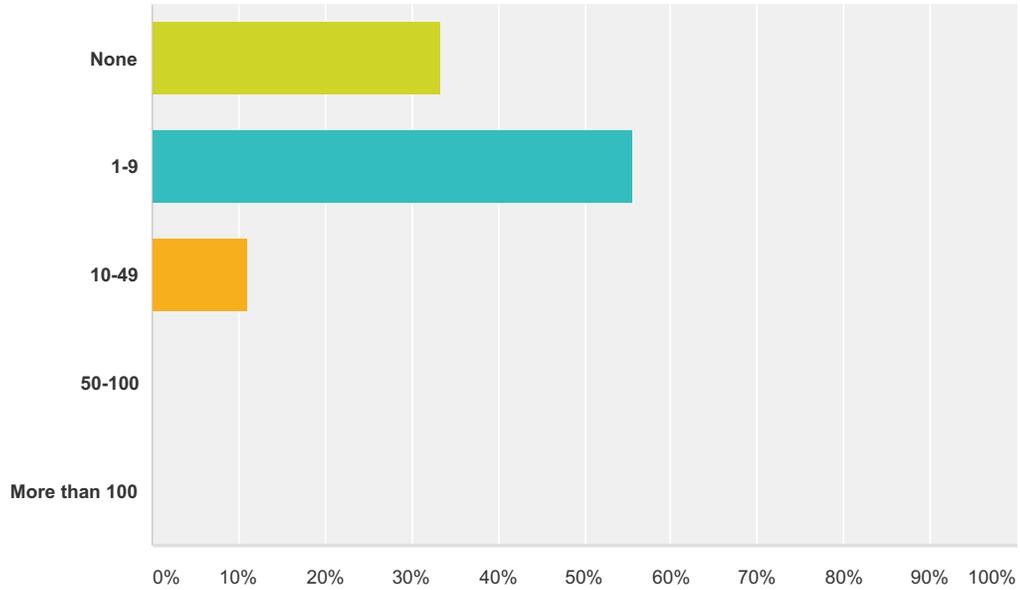
Answered: 100 Skipped: 14



Answer Choices	Responses	Count
None	11.00%	11
1-9	64.00%	64
10-49	21.00%	21
50-100	3.00%	3
More than 100	1.00%	1
<b>Total</b>		<b>100</b>

### Q5 Approximately how many Wisconsin SPA product permits does your company hold?

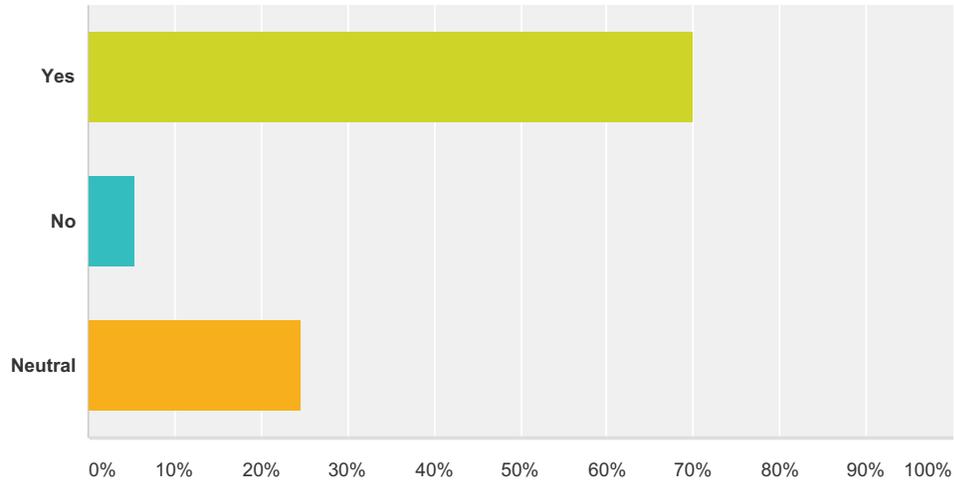
Answered: 99 Skipped: 15



Answer Choices	Responses	
None	33.33%	33
1-9	55.56%	55
10-49	11.11%	11
50-100	0.00%	0
More than 100	0.00%	0
<b>Total</b>		<b>99</b>

**Q6 Would your company support Wisconsin: continuing to issue "one-time" permits implementing an annual permit maintenance process and fee of \$5 per active product developing and implementing a formal discontinuation process for inactive products**

Answered: 93 Skipped: 21



Answer Choices	Responses
Yes	69.89% 65
No	5.38% 5
Neutral	24.73% 23
<b>Total</b>	<b>93</b>

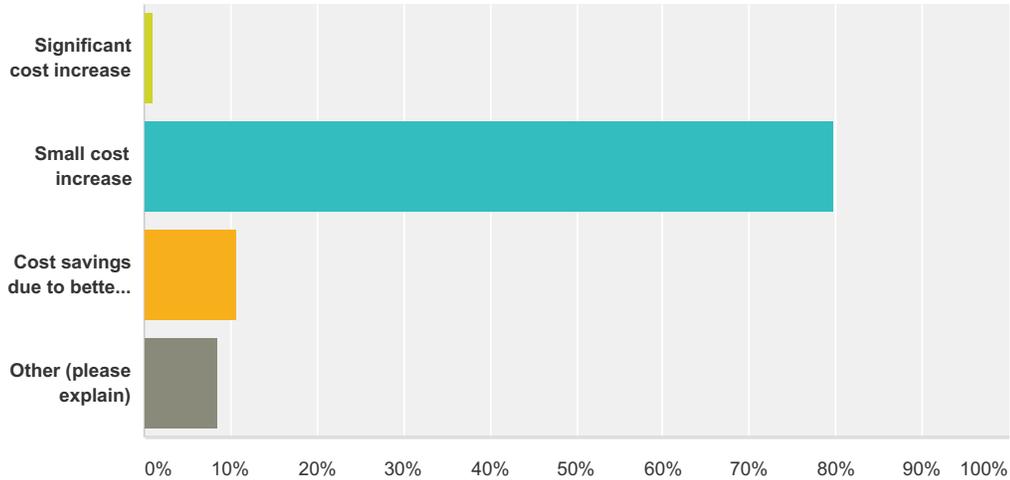
#	Other thoughts (please specify)	Date
1	I especially think the annual permit process will help companies understand what products they have registered. One time permits can be more difficult to manage year over year, but if required to "maintain" each year that serve companies and DATCP beneficially. Formal discontinuation policies seem to vary greatly and some can be difficult to manage. If it could be as simple as marking which products are "inactive" during the annual maintenance process that would be very helpful.	5/3/2016 2:28 PM
2	Our observation is that the majority of state fertilizer laws are written, designed, and regulated with attention to farms, lawns and gardens. These laws pay little or no attention at all to what is an admittedly small niche market of planted aquarium fertilizers and supplements. The results of these laws applied to our industry is similar to swatting a fly with a sledge hammer. Because the margins are small on these types of speciality products, we do not support any fee increase. We would further recommend exemptions be put in place that reflect the tiny amount of actual fertilizer used in closed planted aquaria.	5/3/2016 2:05 PM
3	Continuing "one-time" permits only	5/3/2016 1:08 PM
4	While formal discontinuation process would be good, an option for a formal declaration from registrants should also be an option. Short shelf life and extremely small volumes into the state should allow for a letter indicating that the product is clear of market, rather than discontinuing for a year or two.	5/3/2016 12:08 PM

## Fertilizer and Soil or Plant Additive Permit and License Survey

5	Permitting process is very confusing. Simplify by just registering fertilizers or Soil Amendments. One or the other, no permits etc.	5/3/2016 11:39 AM
6	I think you guys should have annual product registration/renewal like most other states.	5/3/2016 11:37 AM
7	I just read the meeting notes and it looks like you had a great meeting. The difference between Concept A and Concept C may be semantics. I don't know why Concept C would necessitate a full registration review of each product with the accompanying full fee. New registrations get full scrutiny and fees while renewals with no changes cost \$5 per. Notice of label changes should be incumbent on the registrant.	5/3/2016 11:31 AM
8	Having license renewals for fertilizers at a different time of the year than fertilizers is a logistical hassle for us, as we report to many states with many different deadlines, and WI deadlines are already out of synch with most of the rest of the other states - which make it VERY easy to miss the renewal deadlines. I work down a big list and WI gets left over... and thereby easily left out.	5/3/2016 11:24 AM
9	Points 2 & 3 are reasonable for tracking purposes. Does the product mix really change on an annual basis? Is it necessary to review these every year?	5/3/2016 11:20 AM
10	An annual maintenance process that lists current permits would be very simple to use and add/delete products.	5/3/2016 11:19 AM
11	I agree with the first two, but I am not exactly sure about the discontinuation process. Sometimes our company will release a product that doesnt sell well so we take it out of the market and it would be nice to just be able to cancel the product at the annual maintenance and not have to go through a discontinuation	5/3/2016 11:11 AM
12	Annual registrations and renewals are an unnecessary drag on productivity for everyone involved.	5/3/2016 11:11 AM

### Q7 How would an annual permit renewal and maintenance fee of \$5 per product impact your company?

Answered: 94 Skipped: 20

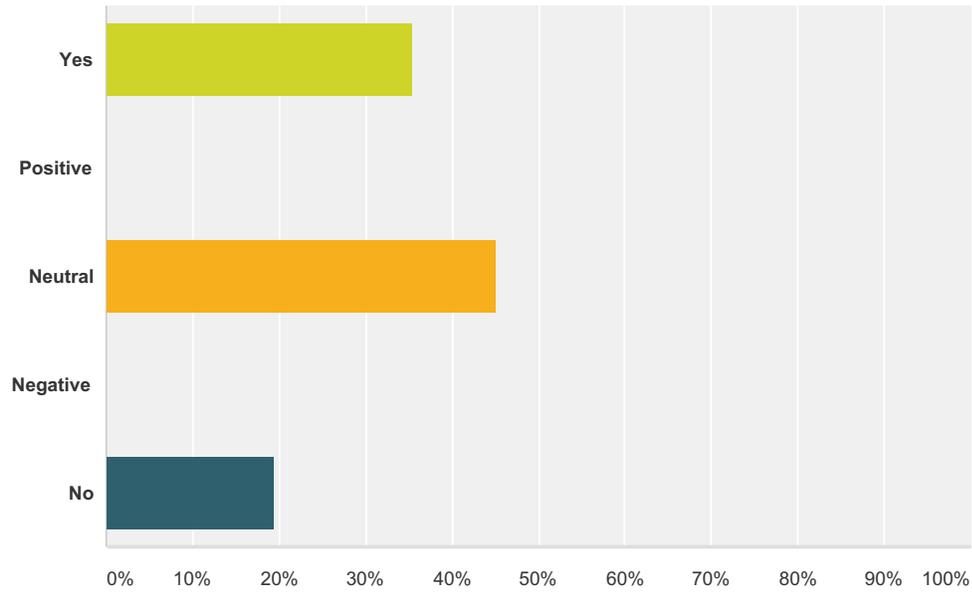


Answer Choices	Responses
Significant cost increase	1.06% 1
Small cost increase	79.79% 75
Cost savings due to better permit management	10.64% 10
Other (please explain)	8.51% 8
<b>Total</b>	<b>94</b>

#	Other (please explain)	Date
1	Is it such a small amount - no impact	5/9/2016 11:20 PM
2	We have discontinued manufacture and are just selling stock.	5/5/2016 3:20 PM
3	in regards to #8 below - I would think the permit maintenance process would help the State of WI.	5/4/2016 10:03 AM
4	Not sure	5/3/2016 3:55 PM
5	While less than other states, we are concerned that this fee, like all government fees, will go up at some point. Please see our remarks above on the law as applied to the planted aquarium market place.	5/3/2016 2:05 PM
6	Cost in time not necessarily in \$\$	5/3/2016 1:08 PM
7	Individual, product specific one page registration certificates are VERY wasteful and practically useless for keeping track of the products we have registered in WI. Whether or not a \$5 fee is added, it would be MUCH MORE HELPFUL to have complete, quarterly or at least annual Registration Certificates issued that listed ALL currently registered products - like other states do.	5/3/2016 11:24 AM
8	insignificant expense	5/3/2016 11:11 AM

**Q8 Would an annual permit maintenance process with a \$5fee,anda formal permit discontinuation process help your companymanagewhat products can be legally sold or distributed in Wisconsin?**

Answered: 93 Skipped: 21

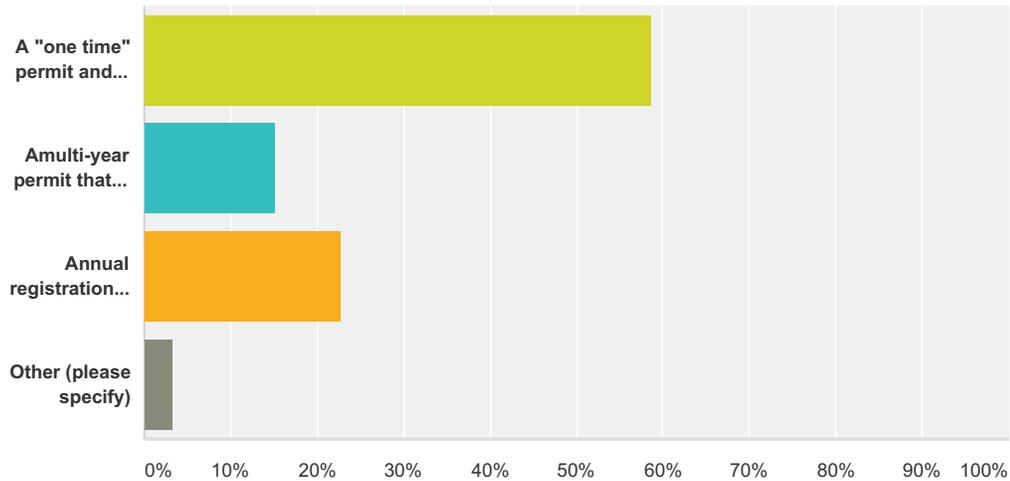


Answer Choices	Responses
Yes	35.48% 33
Positive	0.00% 0
Neutral	45.16% 42
Negative	0.00% 0
No	19.35% 18
<b>Total</b>	<b>93</b>

#	Other Thoughts(please specify)	Date
	There are no responses.	

### Q9 My company would prefer:

Answered: 92 Skipped: 22

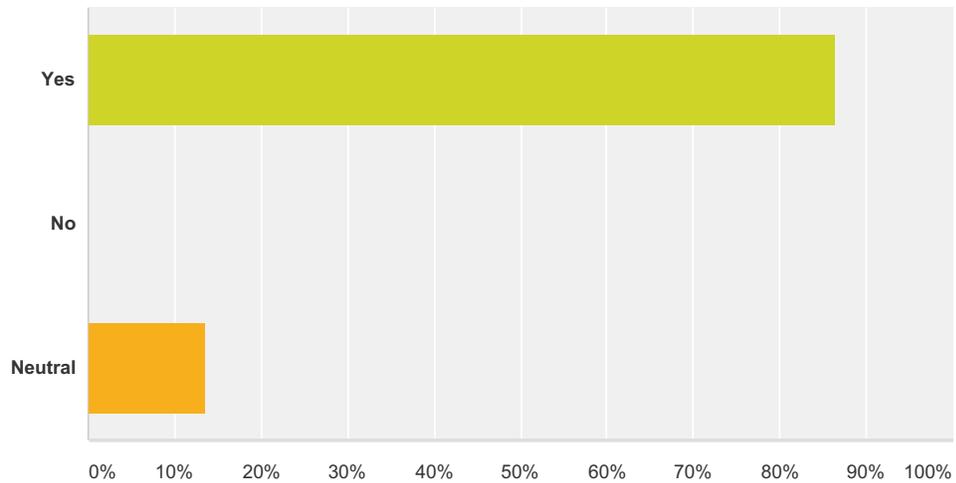


Answer Choices	Responses
A "one time" permit and \$5annual maintenance fee, with a formal discontinuation or closure process	58.70% 54
Amulti-year permit that would expire after 5 years	15.22% 14
Annual registration process with full annual fee (similar to other states)	22.83% 21
Other (please specify)	3.26% 3
<b>Total</b>	<b>92</b>

#	Other (please specify)	Date
1	A combination of "one time" and annual registration. If I must choose one or the other, "one time" would be my preference.	5/3/2016 11:31 AM
2	Whether or not a \$5 fee is added, it would be MUCH MORE HELPFUL to have complete, quarterly or at least annual Registration Certificates issued that listed ALL currently registered products.	5/3/2016 11:24 AM
3	see comments to 6	5/3/2016 11:11 AM

### Q10 Would your company support having fertilizer and SPA licenses renew at the same time?

Answered: 103 Skipped: 11

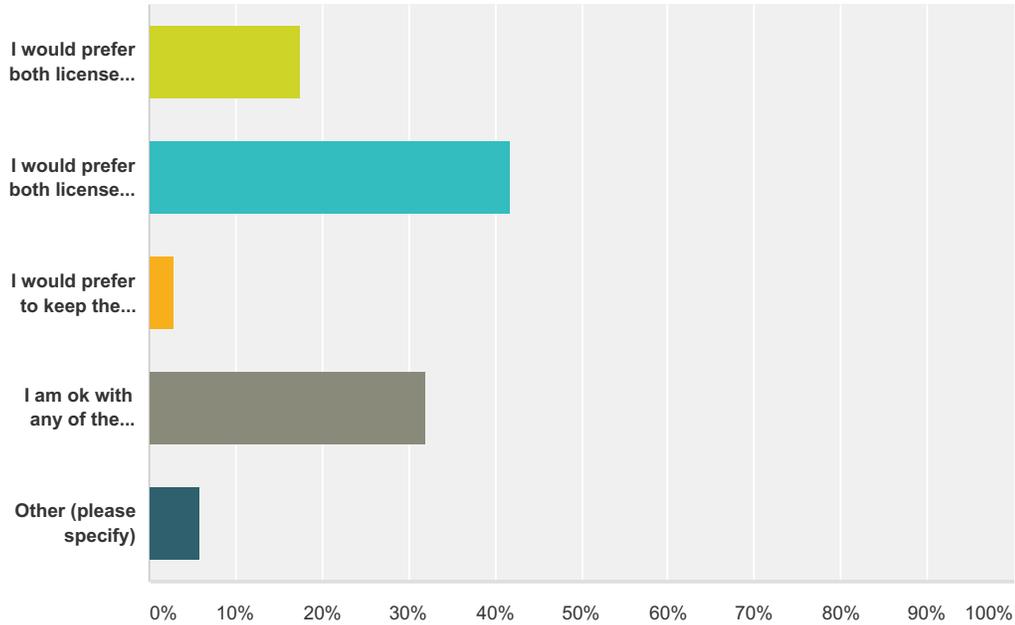


Answer Choices	Responses
Yes	86.41% 89
No	0.00% 0
Neutral	13.59% 14
<b>Total</b>	<b>103</b>

#	Other Thoughts	Date
1	ABSolutely! And it really doesn't make sense to NOT have them at the same time....	5/3/2016 4:52 PM
2	We would support this process being entirely online, as is now done in other states. There is simply no reason in the 21st century, other than lack of funds or will power, to have this kind of process not handled online. Experience suggests that this would eliminate the so called problem of people forgetting when to de-register their products.	5/3/2016 2:08 PM
3	Yes, Yes, Yes! With renewals in synch with other states - either Dec. 31st or June 30th.	5/3/2016 11:38 AM
4	Great option if feasible	5/3/2016 11:20 AM

### Q11 Please identify your company's preferred fertilizer and SPA license cycle

Answered: 103 Skipped: 11



Answer Choices	Responses
I would prefer both licenses expire on August 14, with tonnage reporting for both fertilizer and SPA licenses from July 1 - June 30.	17.48% 18
I would prefer both licenses expire on September 30, with tonnage reporting for both fertilizer and SPA licenses from July 1 - June 30.	41.75% 43
I would prefer to keep the license cycles and tonnage reporting the way they currently are (i.e. Fertilizer licenses expire August 14 and SPA licenses expire March 31)	2.91% 3
I am ok with any of the license cycle options.	32.04% 33
Other (please specify)	5.83% 6
<b>Total</b>	<b>103</b>

#	Other (please specify)	Date
1	Most states have expiration dates of June 30 or Dec. 31. Would it be possible to align with those?	5/4/2016 2:46 PM
2	I would prefer they expire December 31	5/4/2016 10:50 AM
3	We prefer either of the first two options - both licenses expire on August 14 or September 30, with tonnage reporting for both fertilizer and SPA licenses from July 1 - June 30. It is most beneficial if tonnage reporting and license renewal can be submitted at the same time.	5/4/2016 8:43 AM
4	Any choice EXCEPT leave it the way it is.	5/3/2016 11:38 AM
5	Either Dec. 31st or June 30th. Why persist in being out of synch with other states and why make it so easy for the renewals to be left out and left behind when we are all busy working on other state renewals? Do you want prompt renewals or to confuse people in order to collect late fees?	5/3/2016 11:38 AM

## Fertilizer and Soil or Plant Additive Permit and License Survey

6	Prefer both licenses expire on June 30th or December 31st to stay consistent with other states cycles. The current August, March expirations are inconsistent with everyone else and are often forgotten.	5/3/2016 11:14 AM
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## Fertilizer and Soil or Plant Additive Permit and License Survey

### Q12 If you have any additional comments, concerns about or suggestions to improve Wisconsin's fertilizer or SPA permit process, please use the comment box below.

Answered: 15 Skipped: 99

#	Responses	Date
1	I would prefer the license and permit renewal dates to be on the same date for fertilizers and SPAs. Ideally, one form to handle all renewal of all products and licenses.	5/6/2016 8:05 AM
2	Aligning licensing/registration requirements as well as expiration dates with those of the majority of other states would be helpful for companies that register nationally.	5/4/2016 2:46 PM
3	Streamline the label review process, too nit picky	5/3/2016 8:21 PM
4	As part of the licensing, a listing of the products on file would be very useful to keep track of what has been submitted to the state.	5/3/2016 5:46 PM
5	I would like to see more of a truth in labeling law and less focus in what an NPK analysis should be. I think the industry is finding out that NPK is not always the answer to better land stewardship and farm economics. Lets untie the hands of Wisconsin farmers and allow them to be leaders in making a difference in our soil quality and thus environmental sustainability.	5/3/2016 3:40 PM
6	Please go to an online system. See Kelly Registration or USA Plants.	5/3/2016 2:08 PM
7	In general, I would be opposed to having to re-register a product and pay a "full registration fee" annually when there is no apparent benefit to businesses, the state, or consumers in Wisconsin. It would merely increase regulation costs and add extra burdens on businesses and the state of Wisconsin. The "one-time" permit with a minor annual maintenance fee seems reasonable enough, if you main goal is to "clean up" the registration list in the hopes of better understanding what products are actually in the marketplace.	5/3/2016 1:52 PM
8	Please consolidate the application process to fewer pieces of paper. Look at Minnesota, Michigan, Illinois. Also is confusing for a consultant to know which name you want where on the application - separate the guarantor from the applicant.	5/3/2016 12:17 PM
9	Please include credit card payments or (ideally) an online system.	5/3/2016 12:09 PM
10	It was very difficult dealing with WI for fertilizer permits so I decided not to sell my products in the state any more and sell them in states that wanted my business. Amy Basel was very confusing to deal with.	5/3/2016 12:09 PM
11	I would appreciate online filing and payment using an electronic check without an additional charge.	5/3/2016 12:05 PM
12	I am sorry you started the meeting on the premise that: "Bowman also explained that there are no national fertilizer or SPA standards, so states have extremely varied requirements." The conclusion that states have varied requirements is correct, but there is are national standards and those are the model bills adopted by AAPFCO. The closer you can move to those bills the better off industry and WDA will be, not only in terms of the registration or permitting process, but also in terms of label content and formatting. Thanks for this opportunity to provide input.	5/3/2016 11:38 AM

## Fertilizer and Soil or Plant Additive Permit and License Survey

13	<p>Annual tonnage reporting is great. Semi-annual is OK, Quarterly tonnage reporting is tolerable, but monthly tonnage reporting is anal and stupid. I am glad that WI is not leaning towards monthly tonnage reporting and wasteful bean counting like IL and NC and FL and MO. I really appreciate the opportunity to comment. I have been doing registrations and tonnage reporting to many states for many years and I am always very glad and very thankful when states give an opportunity for input from industry. For most states, we pay more on staff time to do the reporting than what we spend on the actual tonnage fees - which is ridiculously sad given that we are happy to pay our share and want it to go to sound regulatory programs and not time wasted reporting each product that was sold in each county - each month. We need to cut out that kind of waste that is strangling our industry. Having renewal dates that are out of synch with most other states is a major hassle for me - the one who does the reporting, because it makes it too easy for those odd deadlines to be missed - left behind and left out. And then we waste more in back and forth correspondence and time trying to catch up and pay fines... State ag. departments need to do more - MUCH more, to harmonize their respective regulations and registration and reporting requirements. The EU member states did it, and Canadian provinces are doing it, but I could spend days, literally days writing about different situations where we have had labels registered in 10 or 20 states and then have one state put their foot down and make us change a label that is accepted in most other states - at great expense to our business and ability to provide jobs and compete in the international marketplace.</p>	5/3/2016 11:38 AM
14	We have a hard time getting responses to our emails which is frustrating working with WI	5/3/2016 11:12 AM
15	none	5/3/2016 11:11 AM