

August 2016

In this Issue

- [Trade Consultants](#)
- [Upcoming Events](#)

Trade Consultants

Enrique Gandara

Animal Feed, Livestock & Genetics
Latin America & Russia
(608) 224-5113
enrique.gandara@wisconsin.gov

Jennifer Lu

Wood products, Animal Feed,
Livestock & Genetics
China & Asia
(608) 224-5102
jennifer.lu@wisconsin.gov

Ashwini Rao

Processed Foods
India, Latin America & European
Union
(608) 224-5119
ashwini.rao@wisconsin.gov

Lisa Stout

Processed Foods
Asia & Canada
(608) 224-5126
lisa.stout@wisconsin.gov

Jen Pino-Gallagher

Bureau Director, Agricultural
Market Development
(608) 224-5125
jen.pinogallagher@wisconsin.gov

Market Support

Christine Stamm

Office Operations Associate
(608) 224-5080
christine.stamm@wisconsin.gov

[Click here](#) to learn more about
our services.

Input needed: U.S - Israel Free Trade Agreement

The US Dairy Export Council is seeking input on your firm's level of interest in the Israel dairy market, given ongoing U.S.-Israel trade discussions. **Please respond to Shawna Morris** (at smorris@usdec.org), if you wish to provide input.

The U.S. and Israel are engaged in discussions on the existing free trade agreement. Currently the trade agreement, provides tightly limited access for dairy products. USDEC has long advocated expanding U.S. market access to that market.

USDEC is preparing detailed recommendations to provide to the U.S. government as they embark on these renewed trade discussions with Israel and is looking for your updates to incorporate into their recommendations.

Upcoming Events

REGISTRATION OPEN: [Global Dairy Symposium at World Dairy Expo](#)

When: October 6th, 2016 (8:30am – 11:30am)

Where: Mendota Room 4, Alliant Energy Center

Contact: Jen Pino-Gallagher / (608) 224-5125 / Jen.pinogallagher@wi.gov

The symposium will spotlight global trends in dairy production, global genetic diversity, processing and marketing of dairy products.

Featuring leading experts from around the world, symposium attendees will take away information on latest trends, impact and predictions for the world's developed and developing dairy industries.

This is a free event, but registration is required. Click [here](#) to register!

- **Sharon Sydow**, Senior Economist, Office of the Chief Economist, U.S. Department of Agriculture, Washington, D.C.
- **Tom Bailey**, Food & Agribusiness Research and Advisory, Rabobank, New York, NY
- **Robert Erhard**, Agricultural Material Specialist (Dairy), Nestlé, Geneva, Switzerland



MITA Event: [US Trade Policy in an Election Year](#)

When: Tue, Sep. 13, 11:30 AM - 2:00 PM

Where: M3 Insurance Bldg., 828 John Nolen Dr., Madison, WI 53713

Cost of Admission: Early Bird \$35 for Members

International trade policy has become part of the election year campaign discussion. MITA's September program focuses on US trade policy in an election year:

- Does trade cost jobs?
- Should the U.S. impose a 45% tariff on Chinese imports?
- Should the U.S. leave NAFTA?
- Should the U.S. ratify new trade agreements with 11 Pacific Rim countries, and another with the EU?

Two expert speakers separate rhetoric from reality, and discuss the possible consequences for US exporters. Register [here](#).

REGISTRATION OPEN: [Value Added Feed Ingredients Buyers Mission at World Dairy Expo](#)

When: October 4-6, 2016

Where: Madison, WI

Contact: Jennifer Lu / (608) 224-5102 / Jennifer.lu@wi.gov

DATCP and Food Export Association of the Midwest will be conducting a Value-Added Feed Ingredients Buyers Mission in conjunction with the World Dairy Expo. Companies will meet with pre-qualified buyers from around the world in pre-arranged, one-on-one meetings right here in the U.S., generate new sales leads, and build relationships with key industry players. It's the perfect low-cost opportunity to meet qualified buyer from around the world in one place!



STAY CONNECTED:



SUBSCRIBER SERVICES:

[Manage Preferences](#) | [Help](#)

Powered by **govDELIVERY**