#### Start here to see if your farm is covered

Does your farm grow, harvest, pack or hold produce (any fruit or vegetable, including mushrooms. sprouts, peanuts, tree nuts, and herbs)?

Is the produce you grow a Raw Agricultural Commodity?\*

\*You must answer this for each item you grow.

NO

grow rarely consumed raw (such as food grains, corn, potatoes, winter squash, oilseeds, wine grapes, etc.)\*\* \*\*You must answer this

for each item

you grow.

Is the

produce you

Is the produce grown on your farm, or another farm you manage, for personal or on-farm consumption?

YES

Does your produce recieve commercial processing such as canning, refining, distilling or processing

for sugars, oil,

spirits, wine,

beer, etc?

Does your farm average more than \$25,000 in produce sales over a 3-year period?\*\*\*

\*\*\*Your eligibility may change from one year to the next. You must maintain documents that support your claim.

Does your farm average less than \$500,000 in food sales

over a 3-year period, and sell a majority of your food (by value) directly to a consumer, restaurant, or other retail food establishment in the same state or less

than 275 miles away?

Your farm is covered by the Produce Safety Rule. NO You must meet federal

requirements.



Is my farm covered by the new Federal produce safety rules?



Your farm is **not** covered by the Produce

NO

Safety Rule.

Your produce is **not** covered by the Produce Safety Rule.

**YES** 

Your produce may be eligible for a commercial processing exemption.

YES

Your farm is not covered by the Produce Safety Rule.

NO

Your farm is eligible for a qualified exemption.

**YES** 



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#### **The Safe Wisconsin Produce Program**

introduces new federal produce safety regulations to Wisconsin farm produce growers. Some farms will be covered by the new produce safety rules, others will not. Before determining if your farm is or is not covered, it's important to understand how the rules define significant terms.

- Commercial Processing is any process that adequately reduces pathogens. You must maintain documents, statements, or written assurances as proof.
- Covered Produce includes most fruits and vegetables, but does not include food grains (such as wheat or barley), oil seeds (like flax seed or soybeans), produce for personal consumption or produce rarely consumed raw.
- Farm is any operation under one management in one general location devoted to growing crops and/or raising animals.
- Food is defined by the FDA as "articles used for food or drink for man or animal; chewing gum; and articles used for



- Harvest, Pack, or Hold refers
  to activities on raw agricultural
  commodities, including cutting,
  trimming, sorting, grading, placing food
  into containers, transportation, and
  storage in warehouses, cold storage,
  silos, and elevators.
- Personal Consumption is produce grown by you on your farm solely for your household and not sold to others.
- Produce Sales are averaged each year using the 3 previous years, and are adjusted for 2011 dollars. Your eligibility can change from one year to the next, as a result.
- Qualified End Users are consumers that will buy your produce for themselves, or restaurants or food retail establishments in the same state or less than 275 miles away.
- Rarely Consumed Raw is produce that usually needs to be cooked or processed before you can eat it.
- Raw Agricultural Commodity means any food in its raw or natural state, including all fruits that are washed, colored, or otherwise treated in their unpeeled natural form prior to marketing.

### How do I prove my farm is not covered?

Maintain verification records from the previous 3 years that show you did not report any produce sales income, or your produce sales income averaged less than \$25,000 over the 3-year period.

## How do I prove my produce is not covered?

Maintain verification records from the previous 3 years that show the produce you grow is not covered, or that you did not sell any covered produce (see definitions).

### My produce is eligible for an exemption, what does that mean?

Produce is exempt if it is going to be commercially processed in a manner that includes a "kill step" that adequately reduces pathogens. You must maintain documents that accompany your produce ensuring commercial buyers know your produce is "not processed to adequately reduce the presence of microorganisms." You must also obtain documents annually from your commercial buyers that detail the steps they will take to reduce pathogens.

# My farm is eligible for a qualified exemption, what does that mean?

Your farm must still meet certain modified requirements, including packaging guidelines and disclosing the name and the complete business address of your farm (either on the label of the produce or at the point of purchase). Your farm would also be required to establish and keep certain records.



### My farm is fully covered by the produce safety rules, what do I do now?

The FDA has staggered the compliance dates, based on the size of farms, to provide additional time for small and very small farms to come into compliance with the requirements. During that time, we will offer educational opportunities so you can learn how best to bring your operations up to produce safety standards. If you need assistance with understanding the rules or other aspects of the Safe Wisconsin Produce initiative, you can contact the Produce Safety Team at (608) 224-4511 or email us at safeproduce@wi.gov.