

## 2016 Agriculture Export Highlights January – December 2016

- From January to December 2016, Wisconsin exported more than \$3.4 billion worth of agricultural products to 150 countries. This is a decrease of .68% percent compared to the same time period in 2015.
- Overall, US exports of agricultural products totaled almost \$161 billion, an increase of 1.44% percent compared to the same in time period in 2015.
- Wisconsin continues to be ranked 12th overall for agricultural exports.
- Exports of dairy, eggs and honey in 2016 were valued at \$247 million, a 9.51 percent decrease compared to the same period last year. Wisconsin continues to rank fourth among U.S. states in the export of these products. The top importing countries for these products were: Canada, Mexico, China, Japan, and Korea.
- Wisconsin ranked first in the U.S. for exports of bovine genetics, ginseng, raw fur skins, prepared/preserved cranberries, and sweet corn. Wisconsin ranked second in the export of cheese and whey.

### Top Five Markets for Wisconsin Exports - Agricultural Products

Country	\$ Value	Export % Growth
Canada	\$1.4 billion	(-9.06%)
Mexico	\$360 million	(20.96%)
China	\$234 million	(1.54%)
Korea	\$176 million	(2.2%)
Japan	\$148 million	(4.47%)

### Top Five Products - Agricultural Exports

Product	\$ Value	Export % Growth	Product Details
Prepared/Preserved Food	\$314 million	9.96%	Prep Vegetables, Fruit, Nuts, etc.
Miscellaneous Food	\$297 million	(-9.38%)	Ingredients, sauces, yeasts, etc.
Beverages	\$269 million	(-16.78%)	Denatured ethanol, beer
Dairy, eggs and honey	\$247 million	(-9.51%)	Cheese, milk, whey, butter, lactose, etc.
Oil seeds, misc. grain	\$229 million	66.41%	Soybeans, flaxseed, etc.



- Total Wisconsin exports, including manufactured goods, were valued at \$21 billion, a 6.37 percent decrease from last year.

**Top Five Markets for Wisconsin Exports – All Commodities**

<b>Country</b>	<b>\$ Value</b>	<b>Export % Growth</b>
Canada	\$6.5 billion	(-9.89%)
Mexico	\$3 billion	2.72%
China	\$1.4 billion	(-7.87%)
Japan	\$864 million	6.05%
United Kingdom	\$813 million	(-1.43%)

**Top 5 Products – All Commodities**

<b>Product</b>	<b>\$ Value</b>	<b>Export % Growth</b>
Industrial Machinery	\$5.1 billion	(-11.06%)
Medical and Scientific Instruments	\$2.3 billion	(-3.36%)
Electrical Machinery	\$1.9 billion	(-9.38%)
Vehicles (Not Rail Vehicles)	\$1.5 billion	(-8.15%)
Plastic	\$1 billion	(-0.05%)

**Sources:** WISERTrade  
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